

William L. Corbin,
MAI

Managing Director

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Academic Background _____

University of Southern California

M.B.A., real estate and finance

University of California at Los Angeles

B.A., economics

Experience _____

William Corbin serves as managing director of Real Estate Research Corporation's (RERC's) West Coast office, and has nearly 30 years experience in commercial real estate analysis, finance, and valuation. His previous experience in commercial real estate finance gives him particular insight to the capital and investment markets and their impact on institutional real estate activity and values.

Prior to his association with RERC in 2009, Mr. Corbin served with First American Appraisal and Consulting Services, LLC (formerly KTR Real Estate Services), where he was responsible for managing the Los Angeles regional office, developing and managing institutional accounts, and performing direct valuation work for those clients. While with First American, he also headed the firm's national pension fund valuation practice, and served as their designated representative to the National Council of Real Estate Investment Fiduciaries (NCREIF). Prior to his work with First American, he was an appraiser for Landauer Associates from 1992 to 1995.

Mr. Corbin has conducted numerous current value narrative appraisals for national and regional institutional lenders and investors on warehouse distribution buildings, industrial and business parks, office buildings, shopping centers, and apartments.

Mr. Corbin served as a mortgage banker from 1983 to 1992, when he arranged a wide variety of financing structures with institutional lenders and equity investors, including permanent loans, construction loans, and joint ventures. With George Smith Financial Services/Grubb & Ellis and Center Financial Group, he worked with over 90 institutions and closed over 150 transactions totaling in excess of \$700 million.

As a consultant with Robert Charles Lesser & Co. in the early 1980s, Mr. Corbin performed over 75 market supply and demand, economic feasibility, and strategic planning assignments for prominent regional and national clients in more than 20 major metropolitan areas in the Western and Central U.S.

Professional Designations and Affiliations _____

- MAI. Received Member of the Appraisal Institute designation from the Appraisal Institute.
- NCREIF Member Valuation Committee
- UCLA Extension - Served as a real estate course instructor