



**Richard A. Hanson**  
**CRE**

**Chief Executive Officer**

312.587.1800 x105  
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**Academic Background** \_\_\_\_\_

DePaul University, Chicago

M.B.A.

St. Joseph's College

B.A., accounting

**Experience** \_\_\_\_\_

Richard A. Hanson recently joined Real Estate Research Corporation (RERC) as chief executive officer, and assists Ken Riggs in furthering the strategic direction of RERC.

As the former founder and principal of Mesa Development, a real estate development that specializes in commercial, retail, and residential development, Mr. Hanson established the strategic direction and investment strategy for the creation of the best of urban living choices at the greatest value to the market. While at Mesa, Mr. Hanson worked with various strategic partners in the acquisition, entitlement, and development of real estate in Chicago and nationwide, including the development of The Heritage at Millennium Park and the development of The Legacy at Millennium Park.

Prior to forming Mesa, Mr. Hanson spent 16 years in real estate development as president of Stein & Company and its successor, Mesiraw Stein Real Estate, where he oversaw such major projects as the AT&T Corporate Center/USG Building, the Goodman Theater, The Lyric Opera of Chicago, Monona Terrace Community and Convention Center, the United Center, US Cellular Field, McCormick Place South Hall, and over \$5 billion of private and public development and brokerage business.

Prior to Stein & Company, Mr. Hanson spent over 15 years at Coopers & Lybrand (today known as PriceWaterhouseCoopers), where he completed his tenure as chairman of the real estate practice overseeing 93 offices in the U.S. A certified public accountant by training, Mr. Hanson began his career working for the Internal Revenue Service.

**Professional Designations and Affiliations** \_\_\_\_\_

- Counselors of Real Estate, Current Member and Past National Chairman
- Specialist of Real Estate Syndication
- Realty Club of Chicago, Past President
- Former Member of Kellogg Graduate School of Management, Real Estate Advisory Board
- National Association of Industrial and Office Properties (NAIOP), Past President, Chicago Chapter
- Real Estate Investment Association (REIA), Past President